

My Agency

5 - Year Plan



My Agency's Vision

My Agency's Mission

My Agency's 5 Years Goal

Describe your agency in 5 years time (2022)

My Agency's 5 Years MAPA Goal

M - Man Power (total no. of Agent)

A - Activity Ratio

P - Productivity / agent (total NOC per agent)

A - Average Case Size (ANP)

2018	2019	2020	2021	2022
M:	M:	M:	M:	M:
A:	A:	A:	A:	A:
P:	P:	P:	P:	P:
A:	A:	A:	A:	A:
Recruit:	Recruit:	Recruit:	Recruit:	Recruit:
Production:	Production:	Production:	Production:	Production:

My Agency 2017 SWOT Analysis

<p>Strength</p>	<p>Weakness / Challenges</p>
<p>opportunity</p>	<p>Threats</p>

My Agency's 2018 Goal / Target

Group / Unit	Total Production (ANP):	
	Total Manpower:	
	Activity Ratio:	
	Total Production (NOC):	
	Average Case Size (ANP/NOC):	
	Average NOC / Agent:	
	Total New Recruits:	
	Retention Rate of Existing Agent:	
	Retention Rate of New Agent:	

Existing Agent (> 1 Year)	Total Production (ANP):	
	Total Manpower:	
	Activity Ratio:	
	Total Production (NOC):	
	Average Case Size (ANP/NOC):	
	Average NOC / Agent:	

New Agent (< 1 Year)	Total Production (ANP):	
	Total Manpower:	
	Activity Ratio:	
	Total Production (NOC):	
	Average Case Size (ANP/NOC):	
	Average NOC / Agent:	

My Agency's 2018 Strategy

In order for me to achieve my 2018 goal, I must:

My Agency's 2018 Activity Action Plan

Tasks	PIC / Who can help me?	Due Date	% complete	Measurement / Check Point

My Agency 2018 SWOT Analysis

<p>Strength</p>	<p>Weakness / Challenges</p>
<p>opportunity</p>	<p>Threats</p>

My Agency's 2019 Goal / Target

Group / Unit	Total Production (ANP):	
	Total Manpower:	
	Activity Ratio:	
	Total Production (NOC):	
	Average Case Size (ANP/NOC):	
	Average NOC / Agent:	
	Total New Recruits:	
	Retention Rate of Existing Agent:	
	Retention Rate of New Agent:	

Existing Agent (> 1 Year)	Total Production (ANP):	
	Total Manpower:	
	Activity Ratio:	
	Total Production (NOC):	
	Average Case Size (ANP/NOC):	
	Average NOC / Agent:	

New Agent (< 1 Year)	Total Production (ANP):	
	Total Manpower:	
	Activity Ratio:	
	Total Production (NOC):	
	Average Case Size (ANP/NOC):	
	Average NOC / Agent:	

My Agency's 2019 Strategy

In order for me to achieve my 2018 goal, I must:

My Agency's 2019 Activity Action Plan

Tasks	PIC / Who can help me?	Due Date	% complete	Measurement / Check Point

My Agency 2019 SWOT Analysis

<p>Strength</p>	<p>Weakness / Challenges</p>
<p>opportunity</p>	<p>Threats</p>

My Agency's 2020 Goal / Target

Group / Unit	Total Production (ANP):	
	Total Manpower:	
	Activity Ratio:	
	Total Production (NOC):	
	Average Case Size (ANP/NOC):	
	Average NOC / Agent:	
	Total New Recruits:	
	Retention Rate of Existing Agent:	
	Retention Rate of New Agent:	

Existing Agent (> 1 Year)	Total Production (ANP):	
	Total Manpower:	
	Activity Ratio:	
	Total Production (NOC):	
	Average Case Size (ANP/NOC):	
	Average NOC / Agent:	

New Agent (< 1 Year)	Total Production (ANP):	
	Total Manpower:	
	Activity Ratio:	
	Total Production (NOC):	
	Average Case Size (ANP/NOC):	
	Average NOC / Agent:	

My Agency's 2020 Strategy

In order for me to achieve my 2018 goal, I must:

My Agency's 2020 Activity Action Plan

Tasks	PIC / Who can help me?	Due Date	% complete	Measurement / Check Point

My Agency 2020 SWOT Analysis

<p>Strength</p>	<p>Weakness / Challenges</p>
<p>opportunity</p>	<p>Threats</p>

My Agency's 2021 Goal / Target

Group / Unit	Total Production (ANP):	
	Total Manpower:	
	Activity Ratio:	
	Total Production (NOC):	
	Average Case Size (ANP/NOC):	
	Average NOC / Agent:	
	Total New Recruits:	
	Retention Rate of Existing Agent:	
	Retention Rate of New Agent:	

Existing Agent (> 1 Year)	Total Production (ANP):	
	Total Manpower:	
	Activity Ratio:	
	Total Production (NOC):	
	Average Case Size (ANP/NOC):	
	Average NOC / Agent:	

New Agent (< 1 Year)	Total Production (ANP):	
	Total Manpower:	
	Activity Ratio:	
	Total Production (NOC):	
	Average Case Size (ANP/NOC):	
	Average NOC / Agent:	

My Agency's 2021 Strategy

In order for me to achieve my 2018 goal, I must:

My Agency's 2021 Activity Action Plan

Tasks	PIC / Who can help me?	Due Date	% complete	Measurement / Check Point

My Agency 2021 SWOT Analysis

<p>Strength</p>	<p>Weakness / Challenges</p>
<p>opportunity</p>	<p>Threats</p>

My Agency's 2022 Goal / Target

Group / Unit	Total Production (ANP):	
	Total Manpower:	
	Activity Ratio:	
	Total Production (NOC):	
	Average Case Size (ANP/NOC):	
	Average NOC / Agent:	
	Total New Recruits:	
	Retention Rate of Existing Agent:	
	Retention Rate of New Agent:	

Existing Agent (> 1 Year)	Total Production (ANP):	
	Total Manpower:	
	Activity Ratio:	
	Total Production (NOC):	
	Average Case Size (ANP/NOC):	
	Average NOC / Agent:	

New Agent (< 1 Year)	Total Production (ANP):	
	Total Manpower:	
	Activity Ratio:	
	Total Production (NOC):	
	Average Case Size (ANP/NOC):	
	Average NOC / Agent:	

My Agency's 2022 Strategy

In order for me to achieve my 2018 goal, I must:

My Agency's 2022 Activity Action Plan

Tasks	PIC / Who can help me?	Due Date	% complete	Measurement / Check Point

My Agency 2022 SWOT Analysis

<p>Strength</p>	<p>Weakness / Challenges</p>
<p>opportunity</p>	<p>Threats</p>